

CITY OF SHREWSBURY

OFFICE OF THE DIRECTOR OF FINANCE

TO: MAYOR BUCKLEY AND BOARD OF ALDERMEN
FROM: DANIELLE OETTLER, DIRECTOR OF FINANCE
CC: DEPARTMENT HEADS
SUBJECT: FISCAL YEAR 2012 FINANCIAL REPORT HIGHLIGHTS AT 06/30/12
DATE: JULY 24, 2012

Attached is the City's financial summary for the six months ending June 30, 2012. Below are the significant highlights related to the summary:

SUMMARY OF ALL FUNDS:

Revenue totals \$2,991,733 in the first half of FY 2012 and is \$106,134 more than last year at this time.

GENERAL FUND REVENUES:

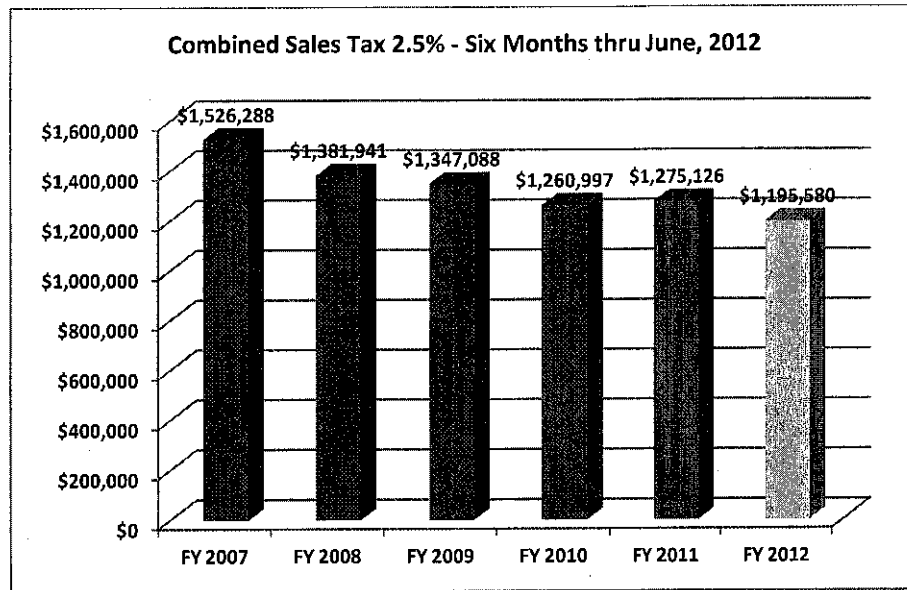
Revenue totaling \$2,669,966 is 47.3% of the budget and \$62,743 more than last year at this time. Sales tax revenue is significantly down compared to the first half of FY 2011, while licenses and permit revenue, parks and recreation program and pool revenue are up significantly compared to this time last year.

GENERAL FUND EXPENSES

Expenses totaling \$2,844,895 are approximately 48% of the budget and \$288,294 more than last year at this time. The increase in expenditures is due in part to the increase in debt service payments from the General Fund toward the 2008 Leasehold Revenue Bonds. Expenses are up in nearly all departments city-wide compared to last year at this time. The increase in expenditures city-wide is, in part, attributed to the overall increase in benefit payments for health insurance and pension.

SALES TAX REVENUE

Overall sales tax revenue in the General Fund (city sales tax, fire protection, and parks and storm water) is down by 6.2% or \$65,134 at six months. In the Capital Improvement Fund, sales tax is down by 6.3% or \$14,411 for the first six months of FY 2012. As illustrated on the graph on the following page, sales tax has decreased from FY 2007 thru FY 2012 when comparing the first half of the fiscal year (with the exception of FY 2011, when it increased slightly over the previous year).



LICENSES AND PERMIT REVENUE

Licenses and permit revenue is \$237,884 and \$115,419 more than last year at this time. The increase in revenue is mostly due to the receipt of businesses license fees earlier in the year, when compared to FY 2011.

UTILITY TAX REVENUE

Utility tax revenue includes taxes levied on electric, gas, water and telephone. Revenue from utility taxes at six months totals \$448,895 and is \$49,175 less than last year at this time. The majority of the decrease in revenue comes from gas utility gross receipts and is due to a much warmer winter in FY 2012 versus FY 2011.

Please let me know if you have any questions regarding this report.

Respectfully submitted,

 Danielle Oettle

All Funds Summary:

Actual FY 2011 revenue and expenses, ending balance (12-31-11), actual FY 2012 revenue and expenses and cash balance at 06-30-12

Fund	Actual 12/31/2010 End Bal	[-----Fiscal Year 2011 -----]			% Funding Cash to Expenses	[-----FY 2012 at 06/30/12-----]			% Funding Cash to Expenses
		Actual FY 2011 Revenue	Actual FY 2011 Expense	Actual 12/31/2011 Ending Bal		Actual FY 2012 Revenue	Actual FY 2012 Expense	Actual 6/30/2012 Ending Bal.	
General	2,111,150	5,822,743	5,557,809	2,376,084	43%	2,669,966	2,844,895	2,201,155	77%
Sewer Lateral	280,094	45,739	18,779	307,054	1635%	5,293	17,062	295,285	1731%
Capital Improvement Fund	790,464	599,247	465,716	923,996	198%	248,166	245,760	926,403	377%
Debt Service	1,074,981	504,448	550,197	1,029,232	187%	68,308	523,411	574,130	110%
Grand Total	4,256,688	6,972,177	6,592,500	4,636,366	70%	2,991,733	3,631,128	3,996,971	110%

City of Shrewsbury

**Summary of Cash Balances, Revenues and Expenditures
For the Six Months Ending June 30, 2012**

General Fund:

Revenue totaling \$2,669,966 is 47.3% of budget and \$62,743 more than last year at this time.

Expenses totaling \$2,844,895 are 48% of budget and \$288,294 more than last year at this time.

	@ 06-30-11 FY 2011 Actual	FY 2011 Total Actual	% received/ spent of Total Actual	@ 06-30-12 FY 2012 Actual	FY 2012 Budget	% received/ spent of FY 2012 Budget
Beginning Cash 1-1	2,111,150	2,111,150		2,376,084	2,376,084	
Revenue	2,607,223	5,822,743	44.8%	2,669,966	5,646,651	47.3%
Expenditures	2,556,601	5,557,809	46.0%	2,844,895	5,930,214	48.0%
Revenues Over/(Under) Expenditures	50,622	264,934		(174,929)	(283,563)	
Ending Cash	2,161,772	2,376,084		2,201,155	2,092,521	

City of Shrewsbury

Summary of Cash Balances, Revenues and Expenditures
For the Six Months Ending June 30, 2012

	Actual @ 06-30-11 FY 2011	FY 2011 Total Actual	% received/ spent of Total Actual	@ 06-30-12 FY 2012 Actual	@ 06-30-12 Total Budget	% received/ spent of Total Budget
General Fund						
Beginning Cash 1-1						
Revenues						
1 Property Taxes	40,353	528,731	7.6%	72,646	555,508	13.1%
2 Licenses & Permits	122,465	500,122	24.5%	237,884	300,575	79.1%
3 Electric	162,455	431,997	37.6%	159,828	430,000	37.2%
4 Gas	165,987	195,839	84.8%	118,358	241,500	49.0%
5 Water	34,361	72,898	47.1%	35,894	62,700	57.2%
6 Telephone	135,267	283,759	47.7%	134,815	295,000	45.7%
7 Sales Tax	639,289	1,212,386	52.7%	599,559	1,195,700	50.1%
8 Parks/Stormwater Sales Tax	270,581	549,966	49.2%	253,626	528,000	48.0%
9 Fire Sales Tax	135,291	274,982	49.2%	126,813	263,900	48.1%
10 Auto Sales Tax	33,959	68,310	49.7%	32,215	67,000	48.1%
11 Gasoline Tax	89,025	180,804	49.2%	77,593	185,000	41.9%
12 Financial Inst. Tax	-	-	-	-	-	-
13 Cigarette Tax	48,492	96,985	50.0%	48,492	97,000	50.0%
14 Cable T.V. Tax	46,601	81,950	56.9%	47,684	90,000	53.0%
15 County Road & Bridge	8,594	112,482	7.6%	15,465	130,000	11.9%
16 Fines & Forfeitures	153,585	280,607	54.7%	141,527	331,900	42.6%
17 Interest Earned	17,499	22,612	77.4%	14,295	46,000	31.1%
18 Grants	-	-	-	1,000	-	-
19 Parks and Recreation Programs	218,150	316,583	68.9%	231,258	301,050	76.8%
20 Pool Passes	70,757	72,860	97.1%	84,397	66,250	127.4%
21 Pool Daily/Concession/Rentals	15,194	45,943	33.1%	28,171	47,000	59.9%
22 Miscellaneous revenue	199,317	492,927	40.4%	208,446	412,568	50.5%
Revenue	2,607,223	5,822,743	44.8%	2,669,966	5,646,651	47.3%

General Fund Notes:

Revenues

- 1 Property taxes totaling \$72,646 are 13.1% of budget and \$32,292.32 more than last year at this time.

- 2 License and Permit revenue totaling \$237,884 is 79.1% of the \$300,575 budget and \$115,419.41 more than last year at this time.
Business license revenue (\$200,000 budget) totals \$146,414.27 compared to \$53,365.78 at this time last year. Building permit revenue (\$25,000 budget) totals \$45,044.

- 3-6 Utility taxes include electric, gas, water and telephone.
Overall utility tax revenue totaling \$448,895 is 43.6% of the \$1,029,200 budget and \$49,175 less than last year at this time.
 - 3 Electric totaling \$159,828 is 37.2% of budget and \$2,627 less than last year at this time.
 - 4 Gas totaling \$118,358 is 49% of budget and \$47,629 less than last year at this time.
 - 5 Water totaling \$35,894 is 57.2% of budget and \$1,532.66 more than last year at this time.
 - 6 Telephone-totals \$134,815 or 45.7% of budget and is \$452 less than last year at this time.

- 7 1.25% Sales tax totaling \$599,559 is 50.1% of budget and \$39,731 less than last year at this time.

- 8 Half-Cent Parks/Stormwater sales tax totaling \$253,626 os 48% of the budget and \$16,955.60 less than last year at this time.

- 9 Quarter Cent Fire Sales tax totaling \$126,813 is 48% of budget and \$8,477 less than last year at this time.

- 10-13 Auto sales tax, gasoline tax and cigarette tax totaling \$158,300 is 45.4% of budget and \$13,177 less than last year at this time.

- 16 Fines and Forfeitures include municipal court fines and bond payment forfeitures. Fines and foreitures totaling \$141,527 are 42.6% of budget and \$12,058 less than last year at this time.

- 19 Recreation Programs totaling \$231,258 are 76.8% of the budget and \$13,107.64 more than last year at this time.

- 20-21 Pool passes total \$84,397 are 127.4% of the budget and \$13,640 more than last year at this time. Pool receipts include concession sales, fees for daily attendance and pool rental fees. Pool receipts total \$28,171 are 60% of budget and \$12,976.67 more than last year at this time.

- 22 Miscellaneous revenue includes revenue from fire contractual services and miscellaneous revenue for accident reports and fees. Miscellaneous revenue totaling \$208,446 is 50.5% of budget and \$9,129.60 more than last year at this time.

GENERAL FUND

	Actual @ 06-30-11 FY 2011	FY 2011 Total Actual	% received/ spent of Total Actual	@ 06-30-12 FY 2012 Actual	FY 2012 Total Budget	% received/ spent of Total Budget
Expenditures						
22 Public Works	183,775	391,022	47.0%	191,874	414,353	46.3%
23 Police	865,690	1,820,353	47.6%	912,048	1,897,118	48.1%
24 Fire	777,050	1,712,765	45.4%	866,049	1,741,220	49.7%
25 Administration	136,904	276,285	49.6%	136,798	300,405	45.5%
26 Building and Housing	38,516	83,757	46.0%	42,826	96,125	44.6%
27 Municipal Court	48,256	104,849	46.0%	49,745	107,952	46.1%
28 Public Safety Building	20,252	42,921	47.2%	17,203	50,350	34.2%
29 Parks and Recreation	360,820	854,673	42.2%	485,007	1,011,269	48.0%
30 Property and Liability Insurance	32,745	65,491	50.0%	37,134	73,696	50.4%
31 Non-Departmental	92,593	205,694	45.0%	106,211	237,726	44.7%
Expenditures	2,556,601	5,557,809	46.0%	2,844,895	5,930,214	48.0%
Revenues Over/(Under) Expenditures	50,622	264,934		(174,929)	(283,563)	
Ending Cash	2,161,772	2,376,084		2,201,155	2,092,521	

City of Shrewsbury

**Summary of Cash Balances, Revenues and Expenditures
For the Six Months Ending June 30, 2012**

Capital Improvements Fund

Revenue totaling \$248,166 is 52.5% of budget and \$12,926 more than last year at this time.
Expenses totaling \$245,760 are 50.2% of budget and \$49,466 less than the expenses at this time last year.
The decrease in expenditures is mostly due to moving the majority of the debt service payment on the Leasehold Revenue Bonds to the General Fund.

	@ 06-30-11 FY 2011 Actual	FY 2011 Total Actual	% received/ spent of Total Actual	@ 06-30-12 FY 2012 Actual	FY 2012 Total Budget	% received/ spent of Total Budget
Beginning Cash 1-1	790,464	790,464		923,996	923,996	
Sales Tax	229,994	467,471	49.2%	215,583	448,000	48.1%
Grants	-	119,947	0.0%	15,728	15,000	104.9%
Interest on Investments	5,246	11,465	45.8%	5,144	9,500	54.1%
Sale of Assets	-	364		-	-	
Other	-	-		11,712	-	
Revenue	235,240	599,247	39.3%	248,166	472,500	52.5%
Public Works	1,151	1,151	100.0%	44,389	52,500	84.6%
Police	30,137	40,036	75.3%	44,350	46,070	96.3%
Fire	6,560	7,522	87.2%	4,228	82,100	5.1%
Administration	-	-	-	922	4,825	19.1%
Municipal Court	-	-	-	-	6,000	0.0%
Public Safety Building Purchases	11,795	11,795	100.0%	2,985	13,782	21.7%
Parks & Rec	4,927	121,715	4.0%	7,876	94,040	8.4%
Other	921	18,991	4.8%	-	37,000	0.0%
Debt Payments	239,735	264,506	90.6%	141,009	153,250	92.0%
Expenditures	295,226	465,716	63.4%	245,760	489,567	50.2%
Revenues Over/(Under)						
Expenditures	(59,986)	133,532		2,407	(17,067)	
Ending Cash	730,478	923,996		926,403	906,929	

City of Shrewsbury

**Summary of Cash Balances, Revenues and Expenditures
For the Six Months Ending June 30, 2012**

Sewer Lateral Fund

This fund was established in 2000. Residential property of six dwellings or less are charged a fee of \$28 per household on the property tax bill. The fee is used to offset resident cost of certain repairs of defective lateral sewer service line to the property.

Revenue totaling \$5,293 is 11.3% of budget and \$178 more than last year at this time.

Expenses totaling \$17,062 are 47.9% of budget and \$10,267 more than last year at this time.

	@ 06-30-11 FY 2011 Actual	FY 2011 Total Actual	% received/ spent of Total Actual	@ 06-30-12 FY 2012 Actual	FY 2012 Total Budget	% received/ spent of Total Budget
Beginning Cash 1-1	280,094	280,094		307,054	307,054	
Revenues	5,115	45,739	11.2%	5,293	46,952	11.3%
Expenditures	6,795	18,779	36.2%	17,062	35,600	47.9%
Revenues Over/(Under) Expenditures	(1,680)	26,960		(11,769)	11,352	
Ending Cash	278,414	307,054		295,285	318,406	

City of Shrewsbury

Summary of Cash Balances, Revenues and Expenditures
For the Six Months Ending June 30, 2012

Debt Service - 2006 Bond Issue

Revenue totaling \$68,308 is 12.3% of budget. The funding source for this bond issue is from property tax receipts which are not received until the end of the fiscal year.

Expenditures for debt service on the 2006 bonds total \$523,411 for principal and interest.

	@ 06-30-11 FY 2011 Actual	FY 2011 Total Actual	% received/ spent of Total Actual	@ 06-30-12 FY 2012 Actual	FY 2012 Total Budget	% received/ spent of Total Budget
Beginning Cash 1-1	1,074,981	1,074,981		1,029,232	1,029,232	
Revenues						
Property Taxes	37,282	501,587	7.4%	68,308	553,244	12.3%
Interest	739	2,861	25.8%	-	2,000	0.0%
Transfer in	-	-		-	-	
Total Revenues	38,021	504,448	7.5%	68,308	555,244	12.3%
Expenditures						
P & I 2006 Issue	511,630	549,936	93.0%	523,306	552,931	95%
Professional Fees	261	261	100.0%	105	550	19%
Expenditures	511,891	550,197	93.0%	523,411	553,481	95%
Revenues Over/(Under) Expenditures	(473,870)	(45,749)		(455,103)	1,763	
Ending Cash	601,111	1,029,232		574,130	1,030,995	