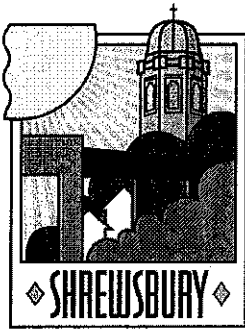


CITY OF SHREWSBURY

FY 2012

**FINANCIAL SUMMARY OF FUND BALANCES, REVENUES AND EXPENDITURES
FOR THE THREE MONTHS ENDING MARCH 31, 2012**

May 18, 2012



CITY OF SHREWSBURY

OFFICE OF THE DIRECTOR OF FINANCE

TO: MAYOR BUCKLEY AND BOARD OF ALDERMEN
FROM: DANIELLE OETTLE, DIRECTOR OF FINANCE
CC: DEPARTMENT HEADS
SUBJECT: FISCAL YEAR 2012 FINANCIAL REPORT HIGHLIGHTS AT 03/31/12
DATE: MAY 18, 2012

Attached is the City's financial summary for the three months ending March 31, 2012. Below are the significant highlights related to the summary:

SUMMARY OF ALL FUNDS:

Revenue totaled \$1,324,429 in the first quarter of FY 2012 and was \$9,880 more than last year at this time.

GENERAL FUND REVENUES:

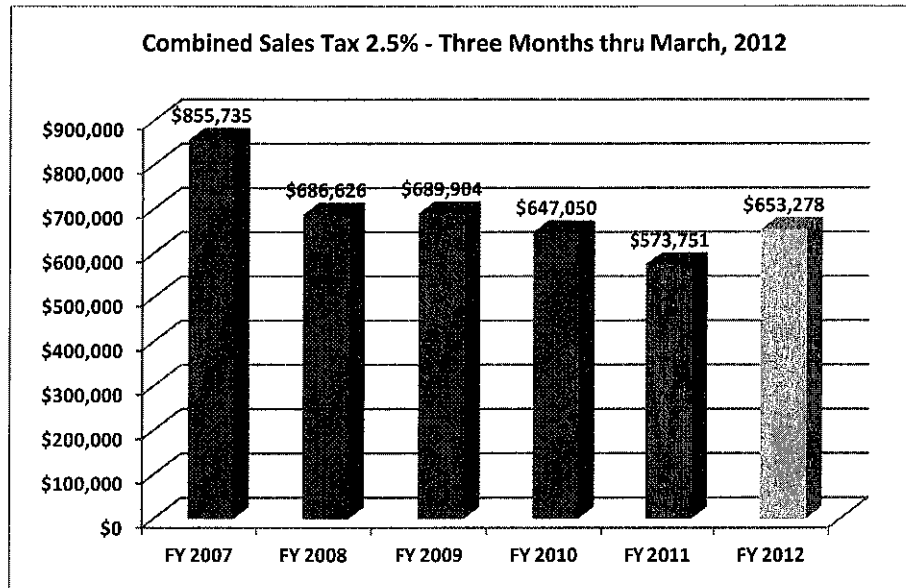
Revenue totaling \$1,199,416 is 21.2% of the budget and \$1,094 less than last year at this time. Revenues remain relatively stable. While utility tax revenue and fines and forfeitures were down significantly in the first quarter, there was an increase in revenue from sales taxes, building and permit fees, and parks and recreation program fees when compared to the first quarter in FY 2011.

GENERAL FUND EXPENSES

Expenses totaling \$1,395,025 are approximately 23.6% of the budget and \$161,707 more than last year at this time. The majority of the increase in expenditures is due to the increase in payments from the General Fund toward retiring the 2008 Leasehold Revenue Bonds. In the first quarter of fiscal year 2011, the payment from the General Fund toward the 2008 bond issue was approximately \$58,000 versus \$158,678 in the first quarter of fiscal year 2012. The remaining increase in expenditures is due to the overall increase in benefit payments for health insurance and LAGERS (pension).

SALES TAX REVENUE

Overall sales tax revenue in the General Fund (city sales tax, fire protection, and parks and storm water) is up by 13.9% or \$65,302 at three months. In the Capital Improvement Fund, sales tax is up by 13.7% or \$14,225 for the first three months of FY 2012. As illustrated on the graph located on the following page, sales tax has decreased from FY 2007 thru FY 2011 (when comparing the first three months of the fiscal year). FY 2012 marks the first year since FY 2007 that the City saw an increase in sales tax revenue in the first quarter of the year (with the exception of FY 09 when the city recognized a small increase over FY 08).



LICENSES AND PERMIT REVENUE

Licenses and permit revenue is \$56,954 and \$23,237 more than last year at this time. The increase in revenue is mostly from building permit fees for a large-scale project not anticipated at budget time.

UTILITY TAX REVENUE

Utility tax revenue includes taxes levied on electric, gas, water and telephone. Revenue from utility taxes at three months totals \$251,585 and is \$59,274 less than last year at this time. The majority of the decrease in revenue comes from gas utility gross receipts and is due to much warmer winter months in the first quarter of 2012.

Please let me know if you have any questions regarding this report.

Respectfully submitted,

Danielle Oettle

All Funds Summary:

Actual FY 2011 revenue and expenses, ending balance (12-31-11), actual FY 2012 revenue and expenses and cash balance at 03-31-12

Fund	Actual 12/31/2010 End Bal	[-----Fiscal Year 2011 -----]			% Funding Cash to Expenses	[-----FY 2011 at 03/31/12-----]			% Funding Cash to Expenses
		Actual FY 2011 Revenue	Actual FY 2011 Expense	Actual 12/31/2011 Ending Bal		Actual FY 2012 Revenue	Actual FY 2012 Expense	Actual 3/31/2012 Ending Bal.	
General	2,111,150	5,822,743	5,557,808	2,376,084	43%	1,199,416	1,395,025	2,180,474	156%
Sewer Lateral	280,094	45,739	18,779	307,054	1635%	4,378	14,200	297,232	2093%
Capital Improvement Fund	790,464	599,247	465,716	923,996	198%	120,635	195,659	848,973	434%
Debt Service	1,074,981	504,448	550,197	1,029,232	187%	-	523,411	505,822	97%
Grand Total	4,256,688	6,972,177	6,592,500	4,636,366	70%	1,324,429	2,128,295	3,832,501	180%

City of Shrewsbury

Summary of Cash Balances, Revenues and Expenditures
For the Three Months Ending March 31, 2012

General Fund:

Revenue totaling \$1,199,416 is 21.2% of budget and \$1,094 less than last year at this time.

Expenses totaling \$1,395,025 are 23.6% of budget and \$161,707 more than last year at this time.

	@ 03-31-11 FY 2011 Actual	Total Actual	% received/ spent of Total Actual	@ 03-31-12 FY 2012 Actual	FY 2012 Budget	% received/ spent of FY 2012 Budget
Beginning Cash 1-1	2,111,150	2,111,150		2,376,084	2,376,084	
Revenue	1,200,509	5,822,743	20.6%	1,199,416	5,646,651	21.2%
Expenditures	1,233,319	5,557,808	22.2%	1,395,025	5,913,147	23.6%
Revenues Over/(Under) Expenditures	(32,809)	264,934		(195,610)	(266,496)	
Ending Cash	2,078,340	2,376,084		2,180,474	2,109,588	

City of Shrewsbury

**Summary of Cash Balances, Revenues and Expenditures
For the Three Months Ending March 31, 2012**

	Actual @ 03-31-11 FY 2011	FY 2011 Total Actual	% received/ spent of Total Actual	@ 03-31-12 FY 2012 Actual	@ 03-31-12 Total Budget	% received/ spent of Total Budget
General Fund						
Beginning Cash 1-1						
Revenues						
1 Property Taxes	1,969	528,731	0.4%	-	555,508	0.0%
2 Licenses & Permits	33,717	500,122	6.7%	56,954	300,575	18.9%
3 Electric	86,675	431,997	20.1%	83,106	430,000	19.3%
4 Gas	139,814	195,839	71.4%	82,677	241,500	34.2%
5 Water	18,453	72,898	25.3%	20,291	62,700	32.4%
6 Telephone	65,916	283,759	23.2%	65,511	295,000	22.2%
7 Sales Tax	287,671	1,212,386	23.7%	327,873	1,195,700	27.4%
8 Parks/Stormwater Sales Tax	121,736	549,966	22.1%	138,470	528,000	26.2%
9 Fire Sales Tax	60,868	274,982	22.1%	69,235	263,900	26.2%
10 Auto Sales Tax	14,385	68,310	21.1%	14,256	67,000	21.3%
11 Gasoline Tax	45,468	180,804	25.1%	39,027	185,000	21.1%
12 Financial Inst. Tax	-	-		-	-	
13 Cigarette Tax	24,246	96,985	25.0%	24,246	97,000	25.0%
14 Cable T.V. Tax	23,391	81,950	28.5%	23,672	90,000	26.3%
15 County Road & Bridge	381	112,482	0.3%	-	130,000	0.0%
16 Fines & Forfeitures	79,033	280,607	28.2%	60,853	331,900	18.3%
17 Interest Earned	11,038	22,612	48.8%	7,803	46,000	17.0%
18 Parks and Recreation Programs	90,037	435,386	20.7%	100,331	414,300	24.2%
19 Ambulance Service	76,106	337,746	22.5%	79,271	300,000	26.4%
20 Service to Tax Free Zones	13,666	85,410	16.0%	2,262	58,785	3.8%
21 Other Revenue	5,939	69,770	8.5%	3,578	53,783	6.7%
Revenue	1,200,509	5,822,743	20.6%	1,199,416	5,646,651	21.2%

General Fund Notes:

Revenues

- 1 Property Tax receipts are received at fiscal year end.
- 2 License and Permit revenue totaling \$56,954 is 18.9% of the \$300,575 budget and \$23,237 more than last year at this time. Building permit revenue (\$25,000 budget) totals \$37,270 compared to \$5,515 at the same time last year.
- 3-6 Utility taxes include electric, gas, water and telephone.
Overall utility tax revenue totaling \$251,585 is 24.4% of the \$1,029,200 budget and \$59,274 less than last year at this time.
 - 3 Electric totaling \$83,106 is 19.3% of budget and \$3,569 less than last year at this time.
 - 4 Gas totaling \$82,677 is 34.2% of budget and \$57,137 less than last year at this time.
 - 5 Water totaling \$20,291 is 32.4% of budget and \$1,838 more than last year at this time.
 - 6 Telephone-totals \$65,511 or 22.2% of budget and is \$405 less than last year at this time.
- 7 1.25% Sales tax totaling \$327,873 is 27.4% of budget and \$40,201 more than last year at this time.
- 8 Half-Cent Parks/Stormwater sales tax totaling \$138,470 os 26.2% of the budget and \$16,734 more than last year at this time.
- 9 Quarter Cent Fire Sales tax totaling \$69,235 is 26.2% of budget and \$8,367 more than last year at this time.
- 10-13 Auto sales tax, gasoline tax and cigarette tax totaling \$77,529 is 22.2% of budget and \$6,569 less than last year at this time.
- 16 Fines and Forfeitures include municipal court fines and bond payment forfeitures. Fines and forfeitures totaling \$60,853 are 18.3% of budget and \$18,181 less than last year at this time.
- 18 Recreation Programs totaling \$100,331 are 24.2% of the budget and \$10,294 more than last year at this time.
- 19 Ambulance Service revenue totaling \$79,271 is 26.4% of the \$300,000 budget and \$3,166 more than last year at this time.
- 21 Other Revenue includes revenue from donations and miscellaneous revenue for accident reports and fees.
revenue for accident reports and fees. Miscellaneous revenue totaling \$3,578 is 6.7% of budget and \$2,361 less than last year at this time.

GENERAL FUND

	Actual @ 03-31-11 FY 2011	FY 2011 Total Actual	% received/ spent of Total Actual	@ 03-31-12 FY 2012 Actual	FY 2012 Total Budget	% received/ spent of Total Budget
Expenditures						
22 Public Works	84,289	391,022	21.6%	93,459	414,353	22.6%
23 Police	421,742	1,820,353	23.2%	432,494	1,897,118	22.8%
24 Fire	383,603	1,712,765	22.4%	413,537	1,741,220	23.7%
25 Administration	61,611	276,285	22.3%	63,053	300,405	21.0%
26 Building and Housing	18,864	83,757	22.5%	19,860	96,125	20.7%
27 Municipal Court	22,321	104,849	21.3%	21,813	107,952	20.2%
28 Public Safety Building	9,592	42,921	22.3%	7,880	50,350	15.6%
29 Parks and Recreation	182,638	854,673	21.4%	282,532	999,202	28.3%
30 Property and Liability Insurance	16,373	65,491	25.0%	18,844	73,696	25.6%
31 Non-Departmental	32,286	205,694	15.7%	41,553	232,726	17.9%
Expenditures	1,233,319	5,557,808	22.2%	1,395,025	5,913,147	23.6%
Revenues Over/(Under) Expenditures	(32,809)	264,934		(195,610)	(266,496)	
Ending Cash	2,078,340	2,376,084		2,180,474	2,109,588	

City of Shrewsbury

Summary of Cash Balances, Revenues and Expenditures
For the Three Months Ending March 31, 2012

Sewer Lateral Fund

This fund was established in 2000. Residential property of six dwellings or less are charged a fee of \$28 per household on the property tax bill. The fee is used to offset resident cost of certain repairs of defective lateral sewer service line to the property.

Revenue totaling \$4,378 is 9.3% of budget and almost the same as last year at this time.
Expenses totaling \$14,200 are 39.9% of budget and \$9,160 more than the expenses at this time last year.

	@ 03-31-11 FY 2011 Actual	FY 2011 Total Actual	% received/ spent of Total Actual	@ 03-31-12 FY 2012 Actual	FY 2012 Total Budget	% received/ spent of Total Budget
Beginning Cash 1-1	280,094	280,094		307,054	307,054	
Sewer Lateral Tax	111	41,774	0.27%	-	42,952	
Interest	4,367	3,965	110.12%	4,378	4,000	
Miscellaneous	-	-		-	-	
Total Revenues	4,477	45,739	9.8%	4,378	46,952	9.3%
Expenditures	5,040	18,779	26.8%	14,200	35,600	39.9%
Revenues Over/(Under)						
Expenditures	(563)	26,960		(9,822)	11,352	
Ending Cash	279,531	307,054		297,232	318,406	

City of Shrewsbury

Summary of Cash Balances, Revenues and Expenditures
For the Three Months Ending March 31, 2012

Debt Service - 2006 Bond Issue

The funding source for this bond issue is from property tax receipts, which are not received until the end of the fiscal year.

Expenditures for debt service on the 2006 bonds total \$523,411 for principal and interest.

	@ 03-31-11 FY 2011 Actual	FY 2011 Total Actual	% received/ spent of Total Actual	@ 03-31-12 FY 2012 Actual	FY 2012 Total Budget	% received/ spent of Total Budget
Beginning Cash 1-1	1,074,981	1,074,981		1,029,232	1,029,232	
Revenues						
Property Taxes	1,660	501,587	0.3%	-	553,244	0.0%
Interest	365	2,861	12.8%	-	2,000	0.0%
Transfer in	-	-		-	-	
Total Revenues	2,025	504,448	0.4%	-	555,244	0.0%
Expenditures						
P & I 2006 Issue	511,630	549,936	93.0%	523,306	552,931	95%
Professional Fees	-	261	0.0%	105	550	19%
Expenditures	511,630	550,197	93.0%	523,411	553,481	95%
Revenues Over/(Under) Expenditures	(509,604)	(45,749)		(523,411)	1,763	
Ending Cash	565,377	1,029,232		505,822	1,030,995	

City of Shrewsbury

Summary of Cash Balances, Revenues and Expenditures
For the Three Months Ending March 31, 2012

Capital Improvements Fund

Revenue totaling \$120,635 is 25.5% of budget and \$13,099 more than last year at this time.

Expenses totaling \$195,659 are 40.6% of budget and \$59,324 less than the expenses at this time last year.

	@ 03-31-11 FY 2011 Actual	FY 2011 Total Actual	% received/ spent of Total Actual	@ 03-31-12 FY 2012 Actual	FY 2012 Total Budget	% received/ spent of Total Budget
Beginning Cash 1-1	790,464	790,464		923,996	923,996	
Sales Tax	103,476	467,471	22.1%	117,700	448,000	26.3%
Grants	-	119,947	0.0%	728	15,000	4.9%
Interest on Investments	4,061	11,465	35.4%	2,208	9,500	23.2%
Sale of Assets	-	364	0.0%	-	-	
Other	-	-		-	-	
Revenue	107,536	599,247	17.9%	120,635	472,500	25.5%
Public Works	-	1,151	0.0%	18,736	52,500	35.7%
Police	4,990	40,036	12.5%	24,732	46,070	53.7%
Fire	4,410	7,522	58.6%	3,266	82,100	4.0%
Administration	-	-		-	4,825	0.0%
Municipal Court	-	-		-	6,000	0.0%
Public Safety Building Purchases	-	11,795	0.0%	2,985	13,782	21.7%
Parks & Rec	4,927	121,715	4.0%	5,881	86,890	6.8%
Other	921	18,991	4.8%	-	37,000	0.0%
Debt Payments	239,735	264,506	90.6%	140,059	153,250	91.4%
Expenditures	254,983	465,716	54.8%	195,659	482,417	40.6%
Revenues Over/(Under)						
Expenditures	(147,446)	133,532		(75,023)	(9,917)	
Ending Cash	643,018	923,996		848,973	914,079	